



“My Design Guy”

“What you do vs. what an architect does (and also what a general contractor does) are vastly different.

*You have "filled in so many details and gaps" that an architect or GC could not have done.
You have added the style, design, and functionality in our space.”*

There is no way Christina and I could have done that. We simply don't have the eye for it.

Piotr and/or Geoff have many times through this process just asked us "what do you want?" or "go to Home Depot/online and order what you want". That's not to disparage them in any way, but they just do what we want. Unfortunately, we don't have an eye for it or at times even knew what we wanted!

You helped us understand what we wanted and what worked for us.

At the very beginning, you understood our daily routine and our family. You then placed the space around what you learned about us. You added so many details such as lighting, light fixtures, colors of cabinets and walls, the functionality of the kitchen cabinets, found how to maximize space, thought about little details such as where electrical outlets should be, functionality such as being able to go easily from the stovetop to the kitchen sink and designing the kitchen in a way where Christina and I are in each other's way when we are both in the kitchen.

The architect draws a "black and white" plan literally and figuratively.

You give those plans "color" literally and figuratively by providing us a computer-generated 3D rendering of our space with details such as shiplap walls, cabinet colors, etc.

You have been there at "every fork in the road" to help us make the decisions Piotr asked us to make - paint colors, light fixtures, types of knobs and handles, what sort of bench we should order for the entryway, etc.

You also thought proactively, such as eliminating the two half-walls in our dining room, which made the room feel bigger and also allowed us to expand the master bath right behind the dining room. That was one of the first insights you gave us, and I really thought that was **brilliant**.

Christina found you from a friend of hers who used you. ***I must say I was initially skeptical of needing a "design guy" in addition to an architect, but you turned a skeptic into a believer.***

Thank you for all you have done on our project, and I hope this write-up will help your future customer gain a better understanding of the outstanding value you add to a home remodel.

